

AGRIBID PRESENTATION



CONTENTS

- 1. INTRODUCTION
- 3. SOLUTION
- 5. KEY TECHNOLOGY
- 7. COMPETITION & ADVANTAGES
- 9. TRACTION & MILESTONES
- 11. TEAM
- 13. CONCLUSION & CALL TO ACTION

- 2. PROBLEM
- 4. PRODUCT / FEATURES
- 6. MARKET SIZE & OPPORTUNITIES
- 8. BUSINESS MODEL
- 10. FUNDING NEEDS & ALLOCATION
- 12. ROADMAP
- 14. PRESENTATION TIPS

01 *INTRODUCTION*



AgriBid

· "Empowering Farmers & Buyers through Smart Bidding Marketplace"

Presenter & Contact

- · Let's Build Together
- · Have a project in mind or just want to say hello? We'd love to hear from you.
- · Phone: +62 878 6453 0047
- · Information: info@digimediakomunika.cloud
- · Administration: admin@digimediakomunika.cloud
- · Address: Cimahpar Stoneyard, Bogor City, West Java 16155



PROBLEM



Agricultural producers & farmers struggle to obtain transparent selling prices.



Buyers find it difficult to reach many local suppliers.



Prices are fluctuating & inefficient due to non-real-time market information.





SOLUTION

- 1 Real-time bidding platform: farmers upload products, buyers bid prices.
- 2 Marketplace includes price transparency & market access.
- **3** User-friendly system via web & mobile (Next.js & Realtime).

04 PRODUCT / FEATURES

PRODUCT / FEATURES



Product listing by farmers & bidding by buyers.



Sales dashboard & real-time price monitoring.



Automatic notifications for all transactions.



Transaction history and individual price analysis.





06 MARKET SIZE & OPPORTUNITIES

MARKET SIZE & OPPORTUNITIES



Total digital agriculture market in Southeast Asia: \~\$20 billion.



Low digital penetration — growth potential >150%.



Target: smallholder farmers & local agricultural markets.

07 COMPETITION & ADVANTAGES

COMPETITION & ADVANTAGES

Platform	AgriBid	Competitor A	Competitor B
Real-time bidding		×	×
Market dashboard		×	
Price analysis		×	×
Mobile-ready			

Unique Selling Points: real-time, transparency & analytics.



BUSINESS MODEL



Commission of 2–5% per transaction.



Premium subscription: access to price reports, trend analysis.



Advertisements & sponsorships from agricultural brands.

09 TRACTION & MILESTONES

TRACTION & MILESTONES

500+ beta users (farmers & local buyers).

Plan for MVP mobile app in 6 months.

1 2 3

1,200+ transactions in 3 months.

Target expansion to two provinces in 12 months.

10 FUNDING NEEDS & ALLOCATION

FUNDING NEEDS & ALLOCATION



FUNDING

\$300k for outreach, team & tech stack.



ALLOCATION

- · 50% Development (apps, UX)
- · 30% Marketing & partnership
- · 20% Operational & Legal





TEAM

- 1 Azwar Riyadh CTO / Full-stack Engineer, 15 years experience.
- 2 Titi Ariwati- Digital marketing & user acquisition.



